



*An American Evolution
in Electromechanical Solutions*



“Whenever I need something, they just make it happen. That’s why I call Distron a partner, not a vendor.”

—Director of Operations, LED Products

The Distron evolution: From job shop manufacturing to full-service production solutions

When we opened our doors in Massachusetts in 1970, Distron Corporation was the first contract manufacturer in New England. Many of our competitors have come and gone in that time, yet our privately owned firm has continued to build strong, long-term client relationships and maintained rock-solid financial solvency.

Our customers have the peace of mind that comes from our reliability and stability. It’s as true today as it was 40 years ago: Distron is here to stay—and we are here for you!

While remaining true to our roots in circuit board assembly, Distron has evolved into a provider of reliable electro-mechanical solutions. In fact, Distron now offers ‘box-build’ capability, as well as advanced SMT assembly, supply chain management, and quality certifications across multiple industries.

Some things, however, will never change. As in the past, Distron stands squarely behind its products, delivering the highest quality, and on-time delivery at the lowest possible cost for our customers.

At our Attleboro Falls, Massachusetts headquarters, Distron now operates in a 37,000 square foot facility –nearly double our previous footprint. Our expanded space accommodates more than 100 staff members, operating two shifts each day.



What’s on Your List?

Our OEM partners have traditionally maintained a list of “must haves”—baseline criteria for evaluating contract manufacturers. When customers look at Distron and measure us against their checklist, here’s what they find:

- ✓ Flexible full service electronics contract manufacturing capabilities
- ✓ A convenient, accessible location in Massachusetts at the junction of Routes 95 & 495
- ✓ Ongoing growth through our expansion into a 37,000 square foot facility
- ✓ Increased SMT capacity with 3 High Speed Mydata SMT Lines
- ✓ A record of longevity and financial stability for 40-plus years
- ✓ 100-plus employees, working two shifts daily
- ✓ \$20 million annual sales
- ✓ ISO9001:2008 and ISO13485:2003 Certifications
- ✓ ITAR Registration



Smart Solutions for a Cleaner Planet.

Partnering in the success of the fast-growing CleanTech industry, Distron offers a broad range of electromechanical solutions—driven by a dedicated New Product Introduction (NPI) team, our experience at rapid prototype development, and our expanded capacity for manufacturing full production volumes.

Distron works extensively with companies whose products help create renewable energy, reduce the consumption of power and natural resources, and preserve our environment. Our experience working with solar and wind power companies, along with companies that produce environmentally friendly products, makes us the ideal partner to meet the unique requirements of this business sector.

Flexible. Fast. Ready Now.

Do you have a custom job or a non-standard specification? A prototype you needed yesterday? Those types of requests are right in the Distron wheelhouse. We are structured specifically to react quickly to your unique requirements.

Do you, your engineers, or project managers want to see your product in production? You are always welcome to visit us at Distron. Our customers rely on us as partners—helping them achieve their business goals.

Industrial | Defense/Military | CleanTech | Medical | LED/Lighting



A strong US resource for a dynamic global economy

Original equipment manufacturers are increasingly turning to their contract manufacturing partners for a wider range of capabilities and services. OEMs are looking for turnkey solutions, greater flexibility, more responsive service, and financial stability.

Supporting the environmental mission of our OEM partners in cleantech industries, Distron Corporation has made significant investments in new technology, equipment, processes and people.

For example:

- » Advanced high speed manufacturing equipment, such as the latest Mydata SMT lines, help our customers get their product to market more quickly.
- » New Aegis CAM software suite provides unparalleled levels of process-wide controls and integration, quality and performance information, plus complete material traceability.
- » To broaden our core capabilities and allow for future growth, we've significantly expanded our facility.
- » We have improved our workforce with the addition of talented, experienced professionals allowing Distron to reach new levels of high-performance production.

For over 40 years, Distron has adapted quickly and confidently to new market trends and customer needs. We have maintained financial stability—even through the most turbulent of economic times—allowing our OEM partners to thrive.



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TP5



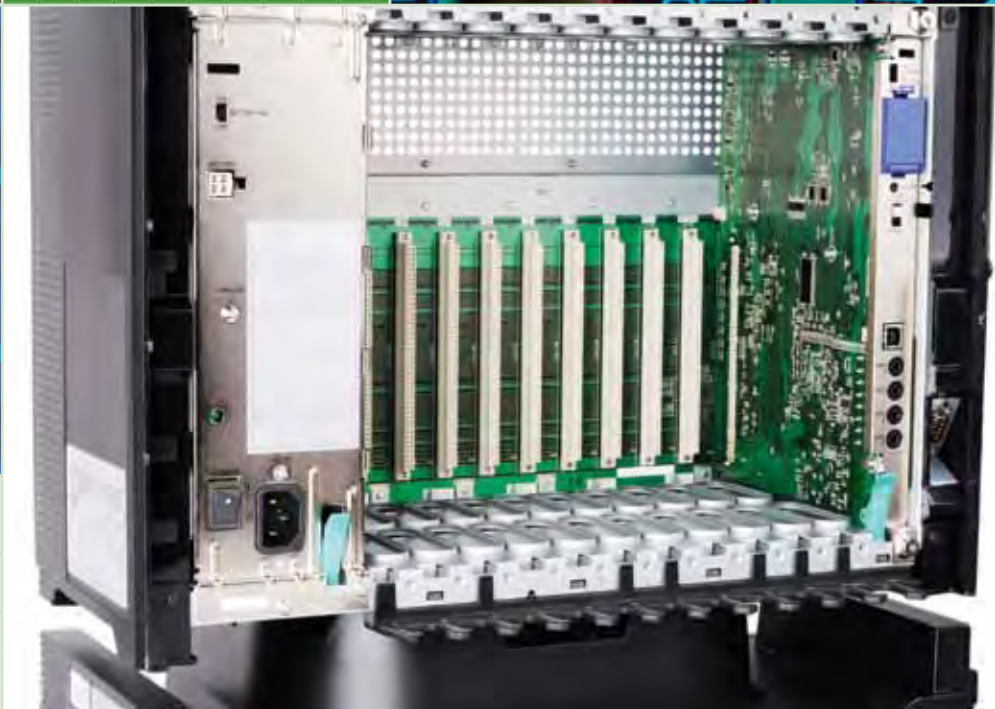
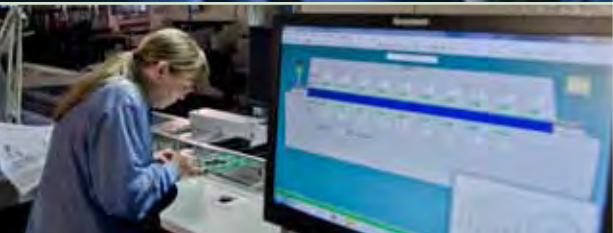
Your Local Connection to World-Class Resources

Distron's *signature strengths* center on the design, manufacturing and assembly of:

- » Advanced SMT printed circuit boards
- » Flexible circuits
- » Electro-mechanical products
- » Box-build integration

Supporting Distron's core capabilities are an extended range of important manufacturing and support activities—all housed in the same facility and easily accessible to you and your team. These complementary yet often critical services and features include:

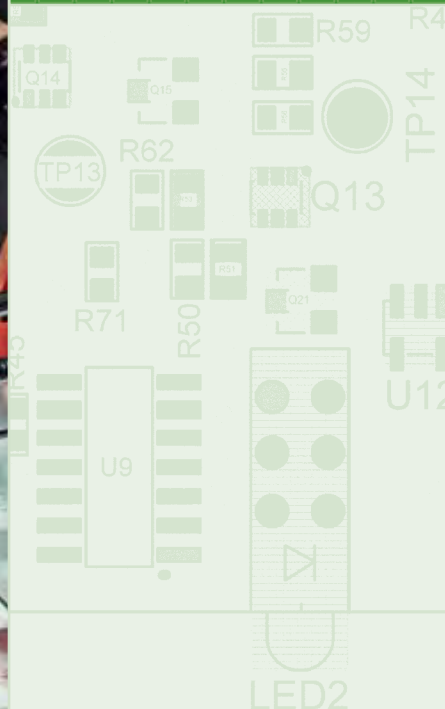
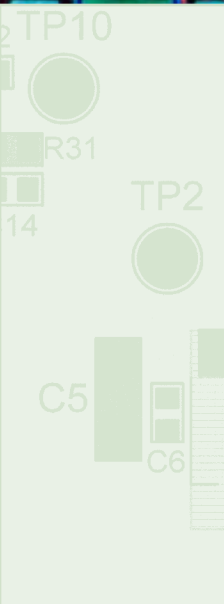
- » Quick-turn prototype through production
- » Turnkey and consignment services
- » Cable and harness assembly
- » High quality pin-thru-hole assembly
- » Comprehensive materials management
- » Dedicated program management teams
- » State-of-the-art Aegis Manufacturing operations software
- » A fully integrated ERP system
- » ISO9001 & ISO13485 Certified
- » Fully trained and certified workforce to IPC610 Standards
- » In-Circuit and functional testing





"I don't even look for other vendors. I just go to Distron."

—Manager of Electrical Engineering, Medical Devices



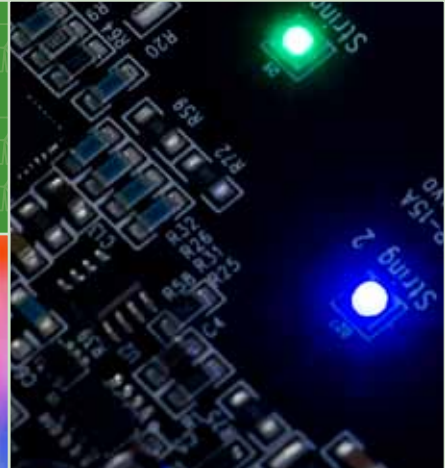


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More value. More vision. More than a vendor.

To compete in the current business climate, every company needs to be more efficient, more productive, and more streamlined in every facet of its operation. Distron understands the demands on our partners and has undertaken major initiatives to help customers adapt, thrive and succeed.

We differentiate ourselves by adding maximum value at each phase of the customer experience. It begins with candid, open lines of communication, a problem-solving attitude, and a flexible approach to getting the job done right.



The Distron Difference

Our dedication to providing the greatest possible value is represented by significant investments in new technologies and best practices. Ensuring continuous improvement and service, the value-added offerings available to every Distron customer include:

New Product Introduction Support. A dedicated Distron NPI team assures that every new product is reviewed by manufacturing engineering, built to customer specification and delivered on schedule to maximize its success in the marketplace.

Customized Supply Chain Solutions. There is no one-size-fits-all answer to a customer's supply chain requirements. Distron offers customized solutions to meet individual inventory levels and delivery demands.

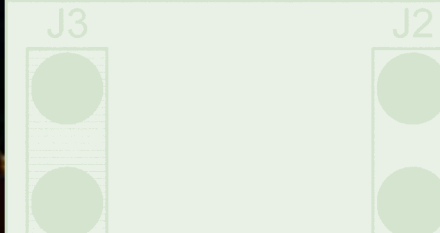
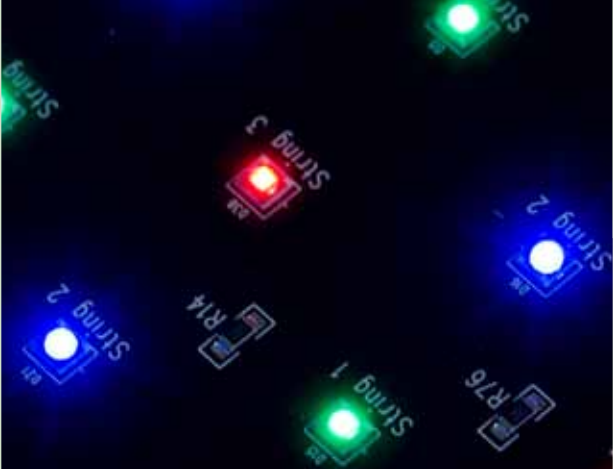
KANBAN/JIT Programs. Distron fully embraces the principles of KANBAN and Just-in-Time production, proven scheduling and manufacturing systems that determine exactly what to produce, when to produce it, and how much to produce for our clients.

Warehousing & Order Fulfillment. Our expanded headquarters includes additional floor space and expertise to accommodate warehousing and order fulfillment—a service that eliminates what is very often a logistical headache for OEMs.

Design for Manufacturability and Testability. Distron offers expert feedback and support to reduce cost, improve quality and speed up the development of our customers' products.

Warranty and Depot Repair. To provide an extra measure of customer care, Distron-built products are covered by full warranty protection and receive quick attention if repairs are needed.





Our Greatest Value-Add: The People of Distron

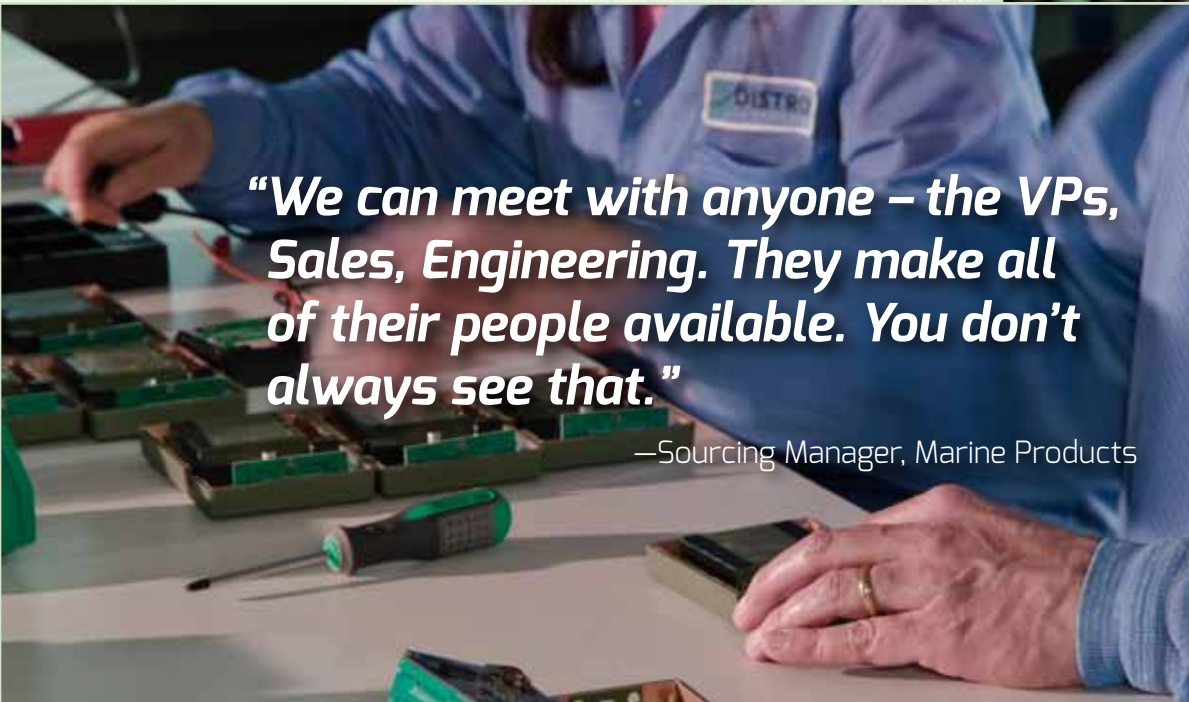
A family-owned business from its beginning, Distron enjoys a legacy of strong, innovative leadership, empowered management, and a customer-first sales team. A highly experienced operational and technical staff works together to execute every phase of design, assembly, testing and logistics.

Similar to all successful teams, we work hard as individuals based on a philosophy and approach to business that has worked well for 40 years. We take pride in supporting and satisfying each valued client. We make the effort to know you personally and work with you face to face.

From procurement through assembly, from order fulfillment through depot repair, and at every stage in between – we want you to experience our attention, care and commitment. These are the values that have brought Distron to where we are today ... and to where we plan to be in the future.

“We can meet with anyone – the VPs, Sales, Engineering. They make all of their people available. You don’t always see that.”

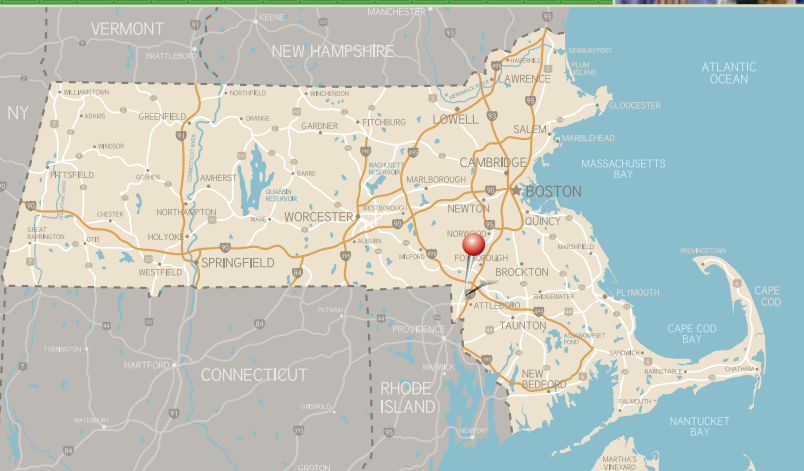
—Sourcing Manager, Marine Products





***“Distron always responds—
on time and with the right solution.”***

— VP, Operations, Electro-hydraulic Actuators



87 John Dietsch Square | Attleboro Falls, MA 02763
Tel: 508.695.8786 | www.distron.com